

Environmental Finance 201A Vox Studios 1-45 Durham Street SE11 5JH

Environmental Finance

Job Description - Advisory Associate

Role highlights

- Exciting opportunity to join growing employee owned social enterprise focused on maximising the positive impact of the environment on individuals and communities.
- Chance to learn about social investment and be a key part of its developing application to natural capital projects and environmentally focussed charities and social enterprises.
- Would suit an entrepreneurial individual who can fit in to a high performing team with diverse but complementary backgrounds and wants to drive their career forward in an emerging field.

About Environmental Finance

We want to change the conversation about nature. We work to stop natural asset spend being perceived to be an expense. Instead, it should be perceived to be an investment, as we receive multiple benefits that far outweigh this spend (pollination, climate regulation, clean water, health and wellbeing to name a few).

Working across a wide variety of the conservation, natural and built asset sectors, Environmental Finance creates and partners with others who are creating innovative and investable projects. These projects are specifically structured to deliver quality returns for investors, local communities and the environment at large.

Environmental Finance is a pioneering and multi-talented employee owned social enterprise offering a range of advisory services and investment options to benefit and support communities, charities & social enterprises, and Local Authorities. We have a team of experienced professionals, who all excel in their given fields and innovate to meet changing trends in Government policies, Local Authority budgets, and sources of finance.

We focus our advisory work on two core areas: natural environment; and built environment.

In the natural environment, we work with a wide range of stakeholders from public, private and third sector organisations to unlock new revenue streams, to deliver scalable financing solutions for natural assets. Core focus areas in this subsector include biodiversity finance, commercial forestry, parks and green-spaces and water

In the built environment, we work with new and existing enterprises to deliver and enhance built infrastructure. We design models to benefit local communities whilst meeting environmental and financial objectives, with a focus on several core project types, including: green infrastructure; agriculture, food &fisheries; waste management, recycling & the circular economy; energy; transport & infrastructure; and housing.

More information can be found on our website: www.environmentalfinance.co.uk



The Role

The Associate will be expected to contribute to, and eventually lead advisory projects, including:

- Strengthening communities and enterprises working in the environmental sector, through supporting
 community participants to develop and articulate their: strategic vision and social mission; business plan;
 revenue model; financial and operational model, and implanting or improving their data and social impact
 measurement and reporting.
- Assisting with capital raising, including: sizing and developing funding model and finance options; taking into
 account investee company and target investor market requirements and making recommendations
 accordingly on the optimal overall structure; developing investor materials; coaching client team for
 roadshow; and managing the deal process, negotiations and execution.
- Supporting with transaction processes, by assisting clients through the due diligence and legal documentation.
- Contributing outside of deal execution responsibilities by: undertaking initial assessments of proposed clients and transactions, as well as by identifying and developing new opportunities; creating publications to highlight core sectors / investment themes or successes and milestones; playing a role in building the wider business; attending key industry events and developing a network of contacts.

Skills and experience

You will have **two to five years' experience** in one or more of corporate finance, investment banking, accountancy, venture capital, private equity, management consultancy, advisory and/or project management. What is absolutely necessary is an interest in, and knowledge of the wider environmental and natural capital sector, charity and social enterprise.

Personal attributes that we are looking for include:

- Experience of business planning and the strategic development of revenue and operational models, including financial modelling and analytical capabilities.
- An understanding of the business advisory and capital raising arena, with experience in working with the environmental sector and/or charities and social enterprises.
- Experience of structuring and executing financial transactions for early stage, growth and/or established small and medium sized businesses.
- Strong skills in: project management, research and presentation, structured problem solving, business coaching and mentoring.
- Excellent communication and relationship building capabilities, and an adaptable style.
- Experience working in the public sector, social enterprises or with charities would be an advantage, particularly those with a demonstrable appetite for working in a small, flat-structured, dynamic team.

We do not expect candidates to possess all of these skills, what we are looking for is someone who can creatively show how their skills and experience could be adapted to fit this profile, if/where there are gaps.

Salary and benefits

- £35,000 £45,000 per annum with discretionary bonus, plus statutory pension contribution
- 25 days holiday (plus English bank holidays), plus flexible working potential
- Potential to become a shareholder in the future and progress to Director

Application

Interested candidates should send a CV and a covering letter detailing their interest in Environmental Finance and also highlighting relevant experience to: recruitment@environmentalfinance.co.uk

Closing date for applications: Friday 21 April 2017

1st Round Interviews w/c 24 April and 1 May 2017

2nd Round Interviews w/c 8 and 22 May 2017